

## **RICHARD J. PAULSEN, Ph.D.**

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Department of Economics  
University of Vermont  
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### **EDUCATION**

Ph. D. in Economics, *Northeastern University* 2014 – 2019  
Dissertation Title: “Three Essays in Productivity and Earnings”  
Fields: Labor Economics, Industrial Organization

Master of Arts, Economics, *Northeastern University* 2014 – 2016

Bachelor of Arts, Mathematics and Economics, *Utica College*, summa cum laude 2010 – 2014

### **POSITIONS**

Lecturer of Economics, *University of Vermont* 2019 – Present  
Adjunct Instructor of Economics, *Bentley University* 2017 – 2019

### **RESEARCH AND TEACHING FIELDS**

Primary Fields: Labor Economics  
Secondary Fields: Industrial Organization, Sports Economics, Economics of Education, Health Economics

### **PUBLICATIONS**

“Reducing Inequality Summer by Summer: Lessons from an Evaluation of the Boston Summer Youth Employment Program”, *Evaluation and Program Planning*, vol. 72, 2019, pp. 40-53. (with A. Modestino)

“Contract Options and Performance: The Case of Major League Baseball”, *Atlantic Economic Journal*, vol. 46(4), 2018, pp. 379-388.

“Patterns of Buprenorphine/Nalaxone Prescribing: An Analysis of Claims Data from Massachusetts” (with A. Modestino, G. Young, M. Alam, M. Hasan, L. Young) – available online at *The American Journal of Drug and Alcohol Abuse*.

### **WORKING PAPERS**

“School’s Out: How Summer Youth Employment Programs Impact Academic Outcomes” (with A. Modestino) – Revision requested at *Education Finance and Policy*.

“New Evidence in the Study of Shirking in Major League Baseball” – under review.

“Arts Majors as Entrepreneurs and Innovators” (with N. Alper and G. Wassall) – under review.

### **WORKS IN PROGRESS**

“It’s a party in the MLB: An analysis of shirking between games in Major League Baseball”  
“Unpacking the College Double Major Premium”

### **INVITED PRESENTATIONS**

“It’s a party in the MLB: An analysis of shirking between games in Major League Baseball”

*88<sup>th</sup> International Atlantic Economic Conference* October 2019

“New Evidence in the Study of Shirking in Major League Baseball”

*13<sup>th</sup> Annual MIT Sloan Sports Analytics Conference* March 2019

*88<sup>th</sup> Annual Conference for the Southern Economic Association* November 2018

*Bryant University Annual Spring Symposium on Analytics* April 2018

*Bentley University Economics Department Brown Bag Seminar Series* March 2018

*Analytics Without Borders Conference* March 2018

“Reducing Inequality Summer by Summer: Lessons from the Boston Summer Youth Employment Program Survey” (with A. Modestino)

*APPAM Regional Student Conference – DC* April 2018

### **TEACHING AND ADVISING**

#### Instructor

Health Economics  
*University of Vermont* Fall 2019

Economic Methods (Statistics)  
*University of Vermont* Fall 2019, Spring 2020

Microeconomic Theory  
*University of Vermont* Fall 2019, Spring 2020

Economics of Sports  
*University of Vermont* Fall 2019  
*Bentley University* Fall 2018 (Instructor Effectiveness 5.7/6.0), Spring 2019 (5.6)

Principles of Microeconomics  
*University of Vermont* Spring 2020  
*Northeastern University* Summer 2017 (4.8/5.0), Summer 2018 (4.8), Summer 2019 (4.6)  
*Bentley University* Fall 2017 (5.8/6.0, 5.9) Spring 2018 (5.6), Fall 2018 (5.8)

Principles of Macroeconomics  
*University of Vermont* Summer 2020

Teaching Assistant Fall 2014 – May 2019

Recitation for Principles of Microeconomics (16 sections), Economics of Crime, Applied Econometrics, Senior Economics Seminar, Public Finance, Economics of the Creative Industries, Economics of Law and Regulation (M.A./Ph.D. level)

#### Teaching Award Consideration

Northeastern University College of Social Sciences and Humanities Excellence in Graduate Teaching Award, <i>finalist</i>	2018 – 2019
Northeastern University Outstanding Graduate Student Award – Teaching, <i>nominee</i>	2017 – 2018
Northeastern University College of Social Sciences and Humanities Excellence in Graduate Teaching Award, <i>finalist</i>	2017 – 2018

#### Undergraduate Honors Thesis Committee

Courtney Brady, *University of Vermont* (Thesis Defense Committee Member)

#### Service

Student Club Advisor – Working with an undergraduate to start a club promoting diversity and inclusion in economics at the University of Vermont

### **RESEARCH EXPERIENCE AND OTHER RELEVANT EMPLOYMENT**

Research Assistant to Dr. Alicia Sasser Modestino, <i>Northeastern University</i>	May 2017 – April 2019
Freelance Economics Content Consultant, <i>Knewton</i>	May 2016 – April 2019
Research Assistant to Dr. Kevin Boudreau, <i>Northeastern University</i>	September 2016 – December 2016
Research Intern to Dr. Michelle Barnes, <i>Federal Reserve Bank of Boston</i>	June 2015 – August 2016
Test Bank Editor, <i>McGraw Hill</i>	October 2014 – December 2014

### **PROFESSIONAL ACTIVITIES**

Referee for <i>Atlantic Economic Journal</i>	2019
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### **MEDIA**

#### Popular Media Citations

*MIT Sloan Management Review* – My work “New Evidence in the Study of Shirking in Major League Baseball” was cited in an article entitled “Why Sports is a Great Proving Ground for Managerial Ideas”

*The Guardian* – My work “New Evidence in the Study of Shirking in Major League Baseball” was cited in an article entitled “Is giving 26-year-old Bryce Harper a 13-year, \$330m contract a terrible idea?”

#### Podcast Appearance

*Counterpoints: The Sports Analytics Podcast from MIT SMR* – I was the featured guest speaker on a podcast entitled “Buyer Beware! MLB Free Agents Underperform Their Contracts”

## **REFERENCES**

Dr. Mindy Marks (Committee Chair)  
Associate Professor of Economics  
Northeastern University  
[m.marks@northeastern.edu](mailto:m.marks@northeastern.edu)

Dr. Neil Alper (Committee Member)  
Associate Professor Emeritus  
Northeastern University  
[n.alper@northeastern.edu](mailto:n.alper@northeastern.edu)

Dr. Alicia Sasser Modestino (Committee Member)  
Associate Professor of Public Policy and Urban  
Affairs and Economics  
Northeastern University  
[a.modestino@northeastern.edu](mailto:a.modestino@northeastern.edu)

Dr. David Gulley (Teaching Reference)  
Professor of Economics  
Bentley University  
[dgulley@bentley.edu](mailto:dgulley@bentley.edu)